



# Sintercom India Limited

## COMPANY BACKGROUND.....

- Sintercom India Ltd. was incorporated in 2007 and got listed on NSE in 2018.
- The company is the leading automotive sintered components manufacturer located in Pune, India.
- The company specializes in manufacturing medium to high-density sintered components for automotive engines, powertrain, exhaust systems, and sensor components.
- The company entered into a strategic tie-up with Miba Sinter with a Joint Venture and technology transfer agreement in 2011.
- Sintercom caters to OEMs like Maruti Suzuki Limited, Mahindra & Mahindra Limited, Bajaj Auto Limited, and Fiat India Automobiles Private Limited and the company is a single-source supplier for various products as well.
- An in-house dedicated Research & Development team develops new products used in various applications of engine, transmission, and body chassis for various automotive OEMs and Tier-1 customers.

## BUSINESS MIX (As on FY23).....

- **Engine:** The components used in engines make the engines more lightweight, energy-efficient, and environment friendly.
- **Transmission:** These components provide superior value for leading automotive customers through better performance and reduction in weight of the drivetrain.
- **Body/Chassis:** The company produces components of exhaust systems, sensor bosses, and sensor parts like ABS ring for all types of vehicle platforms.
- **Industrial Goods:** Recently entered into industrial goods to manufacture components for liquid dispensing meter.

## KEY STRENGTHS.....

- Proven capability in producing medium to high density sintered parts
- Fully integrated manufacturing facility
- Adhering to superior quality standards
- Focus on automotive components and drivetrain parts
- In-house R&D and tool development
- Broad portfolio of sintered components and materials, including stainless steel parts.

## FINANCIAL PERFORMANCE.....

(INR Mn)	Operational Income	EBITDA	EBITDA%	PAT	PAT%	EPS
<b>FY20</b>	535	71	13.27%	(29)	NA	(1.18)
<b>FY21</b>	472	34	7.20%	(47)	NA	(1.79)
<b>FY22</b>	599	54	9.02%	(38)	NA	(1.45)
<b>FY23</b>	822	114	13.87%	(0)	NA	(0.00)

### Key Data

<b>BSE Code</b>	-
<b>NSE Code</b>	INE129Z01016
<b>Reuters</b>	SINE.NS
<b>Bloomberg</b>	SINTER:IN

### Market Data (INR) As on 31<sup>st</sup> March, 2023

<b>Face Value</b>	10.0
<b>CMP</b>	102.3
<b>52 Week H/L</b>	117.5/ 77.4
<b>MCAP (Mn)</b>	2,815.3
<b>Shares O/S (Mn)</b>	27.5
<b>1 Year Avg. Volume</b>	11.3

### Performance As on 31<sup>st</sup> March, 2023

	3M	6M	12M
<b>Sintercom</b>	(2.39)%	15.40%	11.14%
<b>Sensex</b>	(3.09)%	2.77%	0.79%
<b>BSE Small cap</b>	(7.00)%	(5.20)%	(4.80)%

### Shareholding Pattern As on 31<sup>st</sup> March, 2023

<b>Promoters</b>	69.75%
<b>Public</b>	30.25%

**BUSINESS SEGMENTS.....**

The product portfolio includes drivetrain gears, engine sprockets, pulleys, crankshaft bearing journals, transmission gears, and synchro hubs. Its Product Portfolio is segmented as:

- **Engine:** The components are manufactured using high compressible metal powders and a multi-stage sintering process including specific heat treatments for superior strength and wear resistance.

Products: Bearing Caps, Cam to Cam Back Lash Gears, Chain Sprockets, Belt Pulleys, and Mass Balancer Assembly

- **Transmission:** Through the technology and engineering process, the company can produce high-precision sintered components for transmissions to replace high strength forged components.

Products: Synchronizer Hubs, Interlock Finger, Drive Train Gears, and Synchro Ring.

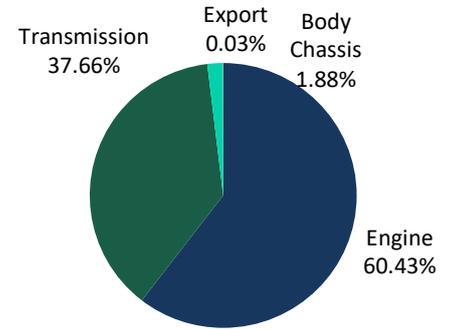
- **Body Chassis:** High-density stainless-steel components are manufactured for a variety of applications.

Products: Oxygen Sensor, Flange type Sensor

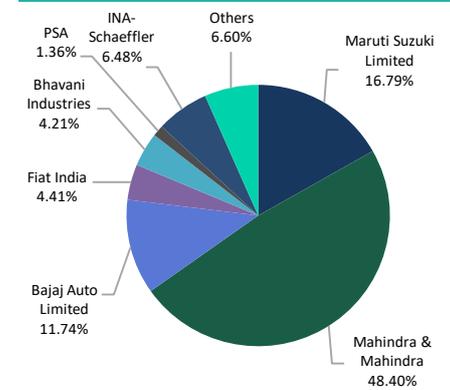
- **Industrial Goods:** The company makes parts to be used by oil & gas industry and also entered to manufacture products for Off Road Vehicles.

Products: Liquid Dispensing Metering Parts, and Synchro Rings.

**FY23 – Segmental Revenue-Breakup**



**FY23 – Client-Wise Revenue-Breakup**



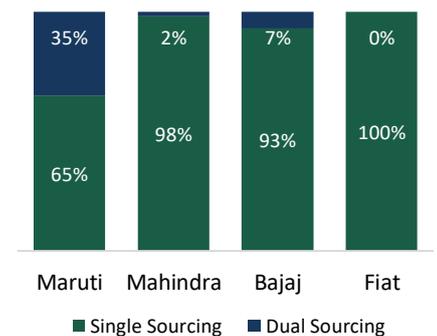
**ADVANTAGES OF SINTERING TECHNOLOGY.....**

- Allows making complex products
- Cost savings
- High strength and precision
- Cost economy compared with other processes
- Products ready for assembly

**GROWTH DRIVERS .....**

- Increase capacity utilizations to enhance economies of scales and subsequently margins
- Enhancing the OEM customer base and to explore global opportunity
- Forward integration to expand the manufacturing process
- Exploring more opportunities with BS-VI norms
- To explore more industry like aerospace and medical going forward
- Café 2 Norms: These norms are soon expected to be implemented in India and they will force the OEMs to reduce harshness and noise of the engine. The forging doesn't perform well in terms of reducing Noise, Voice, and Harshness so they have to move to sinter.
- Sintered components usage in different countries: In developed countries like the USA, Europe, sintered components per vehicle are around 12-16 kg per vehicle. In India, we have the opportunity to increase sinter component in an automobile from 4 kgs to 10 kgs per vehicle.

**OEM Wise Sourcing**



**INCOME STATEMENT (CONSOLIDATED)** .....

Particulars (INR Mn)	FY20	FY21	FY22	FY23
<b>Operational Income</b>	<b>535</b>	<b>472</b>	<b>599</b>	<b>822</b>
Total Expenses	464	438	546	708
<b>EBITDA</b>	<b>71</b>	<b>34</b>	<b>54</b>	<b>114</b>
<b>EBITDA Margins (%)</b>	<b>13.27%</b>	<b>7.20%</b>	<b>9.02%</b>	<b>13.87%</b>
Other Income	1	5	1	1
Depreciation	68	62	71	79
Interest	38	39	29	33
Exceptional Item	-	-	-	-
<b>PBT</b>	<b>(34)</b>	<b>(62)</b>	<b>(45)</b>	<b>3</b>
Tax	(5)	(15)	(7)	3
<b>Profit After tax</b>	<b>(29)</b>	<b>(47)</b>	<b>(38)</b>	<b>(0)</b>
<b>PAT Margins (%)</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
Other Comprehensive Income	-	-	0	1
<b>Total Comprehensive Income</b>	<b>(29)</b>	<b>(47)</b>	<b>(38)</b>	<b>1</b>
Diluted EPS (INR)	(1.18)	(1.79)	(1.45)	(0.00)

**BALANCE SHEET (CONSOLIDATED)** .....

Particulars (INR Mn)	FY21	FY22	FY23	Particulars (INR Mn)	FY21	FY22	FY23
<b>ASSETS</b>				<b>EQUITY AND LIABILITIES</b>			
<b>Non-Current Assets</b>				<b>Equity</b>			
Property, Plant & Equipment	740	729	703	Share Capital	255	265	275
Intangible asset under Development	40	-	2	Other Equity	782	731	721
Capital Work-in-Progress	1	9	81	<b>Total Equity</b>	<b>1,037</b>	<b>996</b>	<b>996</b>
Other Intangible Assets	130	161	143	<b>Non Current Liabilities</b>			
<b>Financial Assets</b>				Financial Liabilities			
Investments	-	-	-	Borrowings	73	63	121
Loans	5	5	4	Deferred Tax Liabilities (Net)	22	15	18
Other Financial Assets	-	-	-	Other Non Current Liabilities	23	22	23
Other Non-Current Assets	58	59	58	Lease Liability	-	-	-
<b>Sub Total of Non-Current Assets</b>	<b>974</b>	<b>963</b>	<b>991</b>	<b>Sub Total Non Current Liabilities</b>	<b>118</b>	<b>100</b>	<b>162</b>
<b>Current Assets</b>				<b>Current Liabilities</b>			
Inventories – For Goods	101	107	358	Short-term borrowings	144	182	160
Inventories – For Spares/Tools	91	159	-	Trade Payables	104	130	202
Financial Assets				Other Financial Liabilities	-	-	-
Trade Receivables	246	288	336	Other Current Liabilities	117	138	200
Cash and Bank Balance	82	9	7	Provisions	-	1	1
Loans	2	1	3	Current Tax Liabilities (Net)	-	-	-
Other Current Assets	23	20	6	<b>Sub Total Current Liabilities</b>	<b>364</b>	<b>451</b>	<b>563</b>
<b>Sub-Total Current Assets</b>	<b>545</b>	<b>584</b>	<b>730</b>	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,519</b>	<b>1,547</b>	<b>1,721</b>
<b>TOTAL ASSETS</b>	<b>1,519</b>	<b>1,547</b>	<b>1,721</b>				

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